



GEORGETOWN, IN: CONSOLIDATION ENABLES INFRASTRUCTURE UPGRADES AND LOWER WATER RATES

With just 1,300 customer connections, the drinking water system in Georgetown, Indiana, struggled for years to keep costs low as the utility faced much-needed infrastructure and operations upgrades. The aging system suffered from water main breaks that would leave the entire town without water for days at a time.

In 2017, Georgetown leaders decided to sell the system to Indiana American Water because of the company's operations expertise and the cost efficiency benefits of being consolidated into the company's southern district which serves more than 37,000 customer connections, representing a population of more than 100,000 residents.

As Georgetown Town Council President Everett Pullen said at the time: "Our community was struggling to address pressing local infrastructure needs ... This acquisition will help us to address these concerns while also lowering customers' water rates."

After state regulators approved the sale to Indiana American Water, water rates in Georgetown fell by 40% even as the company implemented major infrastructure upgrades. Since acquiring the system, Indiana American has already invested nearly \$1.4 million to upgrade its water infrastructure serving the area.

In addition, the \$6.4 million in proceeds from the sale have helped support Georgetown's infrastructure and economic development initiatives to revitalize its historic downtown, all without taking on debt or raising taxes.

Sources

1. News and Tribune, "Georgetown water sale to lower bills by 25 percent, officials say" 17 October 2017 ([link](#))
2. News and Tribune, "Georgetown moving forward with historic district improvements" 18 February 2021 ([link](#))
3. BusinessWire, "Indiana American Water Acquires Georgetown Water System in Southern Indiana" 17 November 2017 ([link](#))
4. Indiana American Water, "Georgetown BD Video" ([link](#))